

JOHN T. OTTINGER III

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OBJECTIVE

New position in financial sector that offers the opportunity to use current skills alongside continued training, followed by expansion of responsibility and the opportunity for advancement.

EDUCATION

- Covenant College, Lookout Mountain, GA. B.A. in Elementary Education: Middle Grades, May 2002, 3.3 GPA.
- University of Trnava, Trnava, Slovakia. Visiting Student, Fall of 1999.
- Accounting 101, Brevard Community College, Fall 2005.

EMPLOYMENT EXPERIENCE

- **Senior Underwriter** 2008 – 2009
Arks Funding, Raleigh, NC
Specialized in seeking new financing for older projects owned or managed by a real estate development company. Also conducted negotiations with lenders for letter of interest proposals for new projects. Prepared loan proposals, fostered new relationships with lenders, and fulfilled expectations of clients. Worked closely with a team to obtain largest possible building structure at best possible price for the client.
- **Marketing Manager** 2008
eNable Business Solutions, Cumming, GA
Developed business plan for restructuring of a financial services company into a back office services company and technology reseller. Created marketing materials, gave product demonstrations, developed training materials, conducted trainings, and promoted services through existing and new contacts. Scripted, directed and narrated two marketing videos. Designed and implemented advertising plan using Web 2.0.
- **Vice President** 2004 – Present
Lothlorian Group, Cumming, GA
Provide investment consulting and advice for small to medium-sized businesses through a non-profit organization. Developed and published a 950K direct public offering for a Chinese glassware manufacturer.
- **Senior Underwriter** 2006 – 2008
Cornerstone Capital Advisors, Cumming, GA
Received, reviewed, and approved or denied loan applications for 6 managed funds, 1 REIT, and 1 SEC reporting lender, in the for-sale housing, multifamily housing, senior housing, and church markets. Assisted senior executives in research and administrative duties as needed.

Coordinated plans to bring all approved loans to closing and directed the management of the loan while in portfolio. Sought refinancing for loans in portfolio as needed from banks, private lending companies and funds, and individuals. Participated in the sale of 9 senior housing properties for \$175MM. Managed borrower and lender relationships.

OTHER EMPLOYMENT

- Freelance Writer, 2007-Present.
- Educator and IT technician, Covenant Christian School, Palm Bay, FL, 2002-2005.
- Surveyor, Volkert and Associates, Chattanooga, TN, 2000-2001.
- Assistant Manager, Chick-fil-A, Snellville, GA, 1994-2001.

SKILLS

- Knowledge of all Microsoft applications, PC and Macintosh systems.
- Experienced user of Web 2.0, especially social networking, blogging, and RSS.
- Knowledge of eDrawer document management system.
- Experienced user of APA and MLA writing styles.
- Beginner knowledge of video capture and editing software, particularly Camtasia Studio.

HONORS

- Graduate, Chalmers Center for Economic and Community Development at Covenant College, 2006.
- Presidential Scholarship, Covenant College, 1998-2002.
- Leadership Scholarship, Chick-fil-A, Fall 1998.
- Eagle Scout, 1997.
- TeenPact Leadership School at State Capitol Building, Atlanta, GA, 1996.

ACTIVITIES

- Tour Host, Masterworks European Tours (Austria, Germany, Spain, United Kingdom, France, Slovakia, Hungary, Czech Republic, Poland, and Italy).
- Blogger, Grasping for the Wind, 2004 – Present. Reviewer of books for major publishers of science fiction and fantasy.
- Member, Global CEO Network.
- Chief Editor for *The Thorn* at Covenant College 1999-2001.

REFERENCES

Available at www.linkedin.com/in/johnottingeriii or upon request.